



**Alfa, S.A.B. de C.V. and Subsidiaries**

Unaudited Consolidated Financial Statements

September 30, 2019

## Alfa, S.A.B. de C.V. and Subsidiaries

Unaudited Consolidated Statements of Financial Position

As of September 30, 2019 and 2018

(In millions of Mexican pesos)

	2019	2018		2019	2018
<b>Assets</b>			<b>Liabilities and Stockholders' equity</b>		
CURRENT ASSETS:			CURRENT LIABILITIES:		
Cash and Cash equivalents	\$ 23,798	21,494	Current portion of long-term debt	\$ 7,750	841
Customers	29,984	39,308	Current debt	6,300	10,520
Provision for impairment of customers	(4,609)	(5,306)	Suppliers	53,510	59,759
Other receivables	15,470	13,397	Derivative financial instruments	1,309	403
Derivative financial instruments	284	294	Current lease liabilities	2,176	0
Inventories	46,720	48,092	Other current liabilities	23,869	23,828
Other assets	2,915	3,000			
<b>Total current asstes</b>	<u>114,562</u>	<u>120,279</u>	<b>Total current liabilities</b>	<u>94,913</u>	<u>95,351</u>
			NON-CURRENT LIABILITIES:		
DERIVATIVE FINANCIAL INSTRUMENTS	392	157	Non-current debt	140,999	140,929
INVESTMENTS ACCOUNTED USING EQUITY METHOD	9,574	2,774	Derivative financial instruments	296	350
OTHER INVESTMENTS	753	410	Non-current lease liabilities	6,278	0
PROPERTY, PLANT AND EQUIPMENT, NET	148,709	151,881	Other liabilities	3,426	10,473
GOODWILL AND INTANGIBLE ASSTES, NET	49,849	52,741	Deferred income tax	11,824	12,245
RIGHT-OF-USE ASSETS	7,539	0	Employees' benefits	5,146	5,100
OTHER NON-CURRENT ASSETS	<u>25,296</u>	<u>26,418</u>	<b>Total non-currents liabilities</b>	<u>167,968</u>	<u>169,096</u>
			<b>Total liabilities</b>	<u>262,881</u>	<u>264,447</u>
<b>TOTAL ASSETS</b>	<b>\$ <u>356,675</u></b>	<b><u>354,660</u></b>	STOCKHOLDERS' EQUITY		
			Controlling interest:		
			Capital stock	209	211
			Retained earnings	69,674	67,509
			Total controlling interest	69,883	67,720
			Non-controlling interest	23,911	22,494
			<b>Total stockholders' equity</b>	<u>93,794</u>	<u>90,214</u>
			<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ <u>356,675</u></b>	<b><u>354,660</u></b>

**Alfa, S.A.B. de C.V. and Subsidiaries**

## Unaudited Consolidated Statements of Income

For the nine months ended September 30, 2019 and 2018

(In millions of Mexican pesos)

	2019	2018
Revenue	\$ 255,469	\$ 273,528
Cost of sales	(206,223)	(216,980)
Gross profit	49,247	56,549
General expenses	(33,199)	(34,489)
Other expenses	693	1,145
Operating profit	16,741	23,205
Financial income, net	(7,263)	(6,019)
Share of income of investments accounted using the equity method	31	136
Profit before income tax	9,509	17,322
Income tax:		
Caused Income tax	(5,727)	(6,557)
Deferred income tax	1,817	292
<b>Net Consolidated profit</b>	<b>\$ 5,599</b>	<b>\$ 11,056</b>
<b>Controlling interest</b>	<b>4,246</b>	<b>8,499</b>
<b>Non-controlling interest</b>	<b>1,352</b>	<b>2,558</b>

## Alfa, S.A.B. de C.V. and Subsidiaries

### Unaudited Consolidated Statements of Cash Flows

For the nine months ended September 30, 2019 and 2018

(In millions of Mexican pesos)

	2019	2018
<u>Cash flow from operating activities:</u>		
Profit before tax	\$ 9,509	\$ 17,322
Depreciation, Amortization & Impairments of Assets	15,252	14,350
Profit on sale of property, plant and equipment	(857)	(670)
Interest collectible	5,812	6,697
Effect of changes in fair value of derivative financial instruments	0	6
Foreing exchange, net	0	0
Other, net	1,158	(998)
Total	30,874	36,707
Decrease in customers and other accounts receivable	5,076	(9,930)
Increase (decrease) in inventory	4,253	(4,919)
Decrease in suppliers	(10,594)	670
Decrease in other accounts payable	(8,358)	(2,330)
<b>Net cash generated from operating activities</b>	<b>21,251</b>	<b>20,198</b>
<u>Cash flows from investing activities</u>		
Interest received	588	570
Acquisition of property, plant and equipment	(9,082)	(11,577)
Investments in shares	0	0
Business acquisitions	(827)	(7,121)
Other assets	(5,401)	(1,131)
<b>Net cash received (used) in investing activities</b>	<b>(14,722)</b>	<b>(19,259)</b>
<u>Cash flows from financig activities</u>		
Proceeds from borrowings or debt	30,742	30,536
Payments of borrowings or debt	(30,293)	(29,959)
Increase of borrowings or debt	449	577
Dividends paid	(3,927)	(3,146)
Dividends paid to non-controlling interest	(1,494)	(883)
Interest paid	(6,691)	(7,310)
Other	3,146	49
<b>Cash received (used) in financig activities</b>	<b>(8,518)</b>	<b>(10,712)</b>
Increase (decrease) in cash and cash equivalents	(1,989)	(9,773)
Exchange gains on cash and cash equivalents	(623)	(1,545)
Cash and cash equivalents at beginning of year	26,411	32,813
<b>Cash and cash equivalents at end of the period</b>	<b>23,798</b>	<b>21,494</b>